2018 Start2Grow Graduate Program
**HP at a Glance**

<table>
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<tr>
<th><strong>Industry leadership</strong></th>
<th>#1 in Printing</th>
<th>#1 in Commercial computers</th>
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<tbody>
<tr>
<td></td>
<td>38% share worldwide</td>
<td>23% share worldwide</td>
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**Vision**
Create technology that makes life better for everyone, everywhere.

**Disruptive innovation**
- 3D printing
- Laser Printing
- Ink Printing
- Graphics
- Managed Print Services
- Notebooks & Desktops
- Mobility

18,000+ patents
400+ product awards since 2013

**Mission:** Engineer experiences that amaze.
Our Culture

What we value

- Enthusiasm, agility, and ownership
- Uncompromising integrity
- Trust and respect
- Results through teamwork
- Meaningful innovation
- Focus on customers, partners, and communities

How we work

- We practice a growth mindset.
- We embrace diversity to fuel innovation.
- We work in ways that are good for us and for the world.
- We solve tough challenges by bringing out the best in each other.

...and we have fun doing it.
Ready to stretch yourself and lead with passion? Start2Grow.

- Custom career path
- Accelerated learning journey
- International teamwork
- Buddy program
- Visionary leadership
- Collaborative culture

Only a few months into the role, I started supporting the Key Account Manager who is responsible for the government sector. This is a challenging career path that truly inspires and develops you as a person because the work is very strategic. Resilience and lateral thinking are key.

Konstantin Boytsov
Printing
Corporate Sales
Russia
Start2Grow was my first real job after graduation. It helped me improve myself greatly, relate better with people and become more self-confident. In just a few months, I’ve met amazing people and visited exciting customer sites. HP provided international exposure through trainings in 3 different countries – the USA, Spain and Greece.

Your role:

- A competitive 2-year contract
- Active member of CEMA Go-to-Market
- Helping your customers and partners to take their business to the next level with the HP portfolio
- Developing printing and computing market expertise

Ihunanya Nwachukwu
Technical Consultant
Nigeria
Your growth

- Structured onboarding
- Individual development plan
- Sales and leadership trainings
- On-the-job stretch assignments
- Regular feedback sessions
- Job shadowing
- Job rotation in different sales functions
- Coaching with world-class IT leaders
- Networking in a multicultural environment
- Opportunities to participate in different employee networks (e.g. Volunteers, Wellness, Women Impact Teams)

Start2Grow is everything I was looking for. It gave me the opportunity to work with an amazing team that values diversity and collaboration, and meet talented and passionate people from around the world. I had the chance to learn about all aspects of the business and even more about myself, which gave me visibility on how I can evolve within HP.

Sara Imadanayen
Print Pre-Sales Technical Consultant
North West Africa & Islands
Where will your talent take you?

Kick-start your career. Join HP.
Apply now and Start2Grow with us!

We are looking for graduates in:

- Bulgaria
- Croatia
- Czech Republic
- Greece
- Hungary
- Morocco
- Nigeria
- Poland
- Saudi Arabia
- South Africa
- Romania
- Russia
- Turkey